

OJSC «OGK-2» 3M 2015 IFRS Results



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Operational and Financial Highlights

Operational Highlights¹

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	3M 2014	3M 2015	Change
Electricity Output, mn kWh	17,330	17,704	+2.2%
Effective Electricity Output Without Regard to Financial Operations, mn kWh	16,173	16,551	+2.3%
Useful Heat Output, thousand Gcal	2,405	2,275	-5.4%
Fuel Rate on Electricity, g/kWh	347.7	345.4	-0.7%
Fuel Rate on Heat, kg/Gcal	150.6	149.5	-0.7%
Installed Capacity Load Factor	44.6	45.5	+0.9 p.p.

1. Management report data

Financial Highlights, mn RUR

	3M 2014	3M 2015	Change
Revenue	29,147	31,090	+6.7%
Operating Expenses, incl.	(25,505)	(27,152)	+6.5%
Variable Costs ²	(5,054)	(5,481)	+8.4%
Fixed Costs ²	(19,229)	(20,466)	+6.4%
Depreciation and Amortization	(1,222)	(1,205)	-1.4%
Other Operating Income (Expenses)	4	(17)	-525.0%
Operating Profit	3,646	3,921	+7.5%
EBITDA ³	4,868	5,126	+5.3%
Profit for the period	2,700	3,666	+35.8%
Total comprehensive income for the period	2,700	3,669	+35.8%

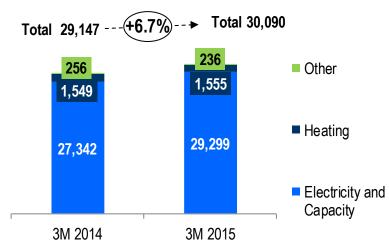
^{2.} Variable and fixed costs classification is based upon management report methodology

^{3.} EBITDA = Operating profit + Depreciation and Amortization

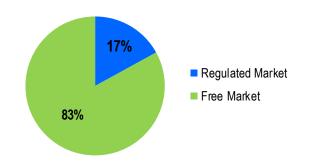


Revenue

Revenue Structure, mn RUR



Structure of Electricity Sales Volume at the Wholesale Market for 3M 2015¹

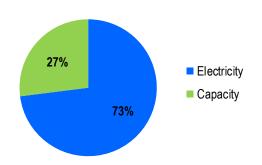


. Management report data

Prices and Tariffs¹

	3M 2015
Average electricity price at the free market, RUR/MWh	1,130.89
Average heat tariff, RUR/Gcal	683.51
Average price for new capacity, RUR/MW per month	492,064.52
Average price for old capacity, RUR/MW per month	130,650.92

Electricity and Capacity Wholesale Market Revenue Structure for 3M 2015¹





Variable Costs

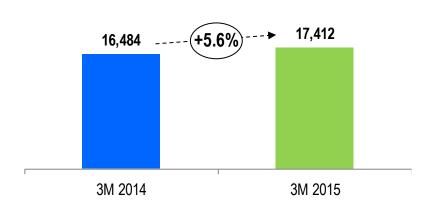
Variable Costs Structure, mn RUR

	3M 2014	3M 2015	Change
Fuel Expenses	16,484	17,412	+5.6%
Purchased Heat and Electricity	2,646	2,893	+9.3%
Other Variable Costs	99	161	+62.6%
Total Variable Costs	19,229	20,466	+6.4%

Fuel Consumption, thous. t



Fuel Expenses, mn RUR



Variable Costs Change Factors

- · Increase of fuel expenses due to the growth of gas prices
- Increase of purchased heat and electricity was dew to growing prices and purchased volume at the wholesale market of electricity and capacity
- Other variable costs grew on the account of ecological payments at Troitskaya SDPP



Fixed Costs and Depreciation

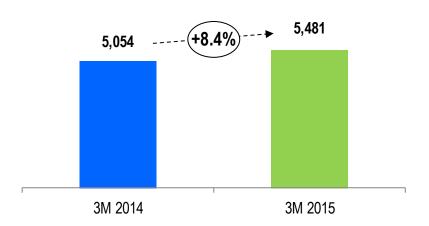
Fixed Costs Structure, mn RUR

	3M 2014	3M 2015	Change
Employee Benefit	1,719	1,900	+10.5%
Maintenance and Repair Expenses	543	507	-6.6%
Fee of the System Operator	487	488	+0.2%
Taxes Other than Income Tax	520	618	+18.8%
Rent	582	1,282	+120.3%
Other Fixed Costs	1,203	686	-43.0%
Total Fixed Costs	5,054	5,481	+8.4%

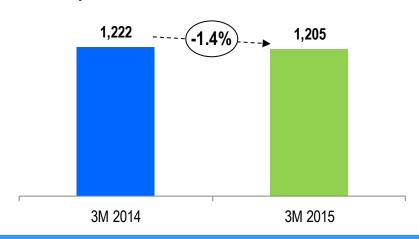
Fixed Costs and Depreciation Change Factors

- The increase of Rent after a new unit of Cherepovetskaya SDPP rental payment
- The decrease of Other Fixed Costs was largely to receivables impairment provision recovery
- Taxes Other than Income Tax grew due to increase of water tax
- Indexation of salaries at company's branches caused the increase of social fund payments and the increase of Employee Benefit

Total Fixed Costs, mn RUR



Depreciation and Amortization, mn RUR

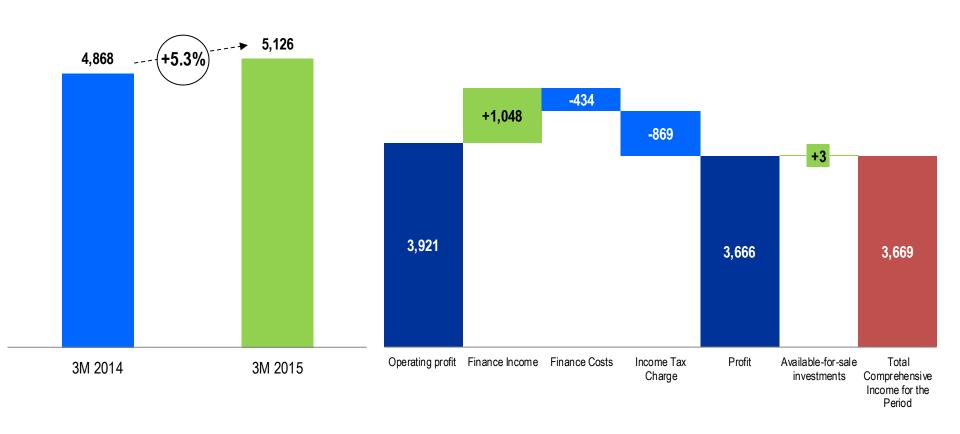




EBITDA and Profit



Profit Bridge for 3M 2015, mn RUR

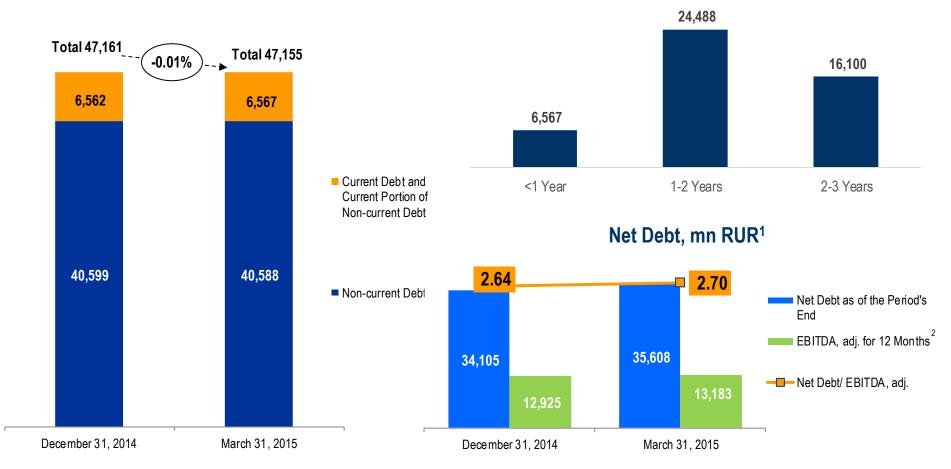




Debt and Liabilities

Debt Structure, mn RUR

Maturity Profile, as of March 31, 2015, mn RUR



^{1.} Net debt = Total amount of borrowings less cash and cash equivalents

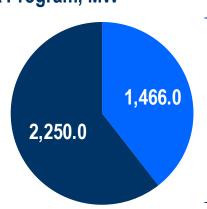
^{2.} EBITDA for 12 months, ended March 31, 2015 = EBITDA for FY 2014 (Adjusted to assets impairment) + EBITDA for 3M 2015 - EBITDA for 3M 2016



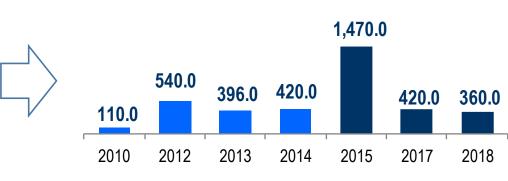
Investment Program

CSA Program, MW

- Already commissioned
- To be commissioned







CSA Objects

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In the 3 months of 2015 3.32 bn RUR (VAT included) financed under CSA programm²

1.	Considering fact of	commissioning and CSA notices
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2. Net of capitalized interest

Station	CSA Units Capacity Increase	CSA Units Installed Capacit	Date of y Commissioning ¹
Ryazanskaya SDPP	110	420	01.06.2010
Kirishskaya SDPP	540	800	01.02.2012
Adlerskaya TPS	360	360	01.02.2013
Novocherkasskskaya SDPP	36	300	01.01.2013
Cherepovetskaya SDPP	420	420	30.11.2014
Ryazanskaya SDPP	60	330	01.07.2015
Troitskskaya SDPP	660	660	01.08.2015
Serovskaya SDPP	420	420	01.09.2015
Novocherkasskskaya SDPP	330	330	30.11.2015
Serovskaya SDPP (power unit 10)	420	420	01.11.2017
Groznenskaya TPS	360	360	31.12.2018
Total	3,716 MW	4,820 MW	



Thank You For Your Attention!

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